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Enersphere Communications Launches ePole® Product Internationally
The ePole® improves cell coverage and capacity to residents in Colombia.

Bogota, Colombia, September 29th: Enersphere Communications, in partnership with Axcellnet announces their first international sale of the ePole®. The two companies have entered into a long-term agreement to deploy ePoles throughout the country of Colombia to significantly improve mobile network capacity and coverage. “We are pleased to be working with Enersphere and their ePole® solution to assist the Mobile Network operators in Colombia improve their network quality and customer satisfaction,” says Sergio Regueros, President and CEO of Axcellnet. The ePole® is a multi-purpose, eco-friendly underlay solution for mobile communication infrastructure. The ePole® provides the same functionality and capability of a macro cell at a lower elevation while providing increased cell coverage and capacity.

Enersphere and Axcellnet participated in a pilot program in Bogota, Colombia where the poles were installed in less than a week. After a 60-day trial period, residents who once were opposed to new mobile infrastructure in their community have welcomed the ePole® with open arms. The pilot program has been highly successful by providing improved mobile coverage and customer satisfaction to all locations.

“The success of the pilot and subsequent orders by Axcellnet demonstrate the usefulness and demand for our ePole® solution. We believe that this is just the start of our international product expansion,” says Dave Lasier, President and CEO of Enersphere.

- The ePole® provides an aesthetically pleasing solution for multiple parties to transition from macro cells to small cells in a single investment.
- The LED luminary atop the ePole® provides public safety features and community appeal.
- The pole can withstand 150 mph (241 kph) wind gusts and 60 mph (96.6 kph) wind gusts with .75” (1.9 cm) of ice accumulation.
- The ePole® can be installed in a single day.

Enersphere is currently in negotiations with mobile operators in the Americas and the Caribbean for the deployment of the ePole®. To view images and videos of the ePole®, please visit our website at <http://www.enersphere.com/epole-photo-gallery/> or contact a sales representative at sales@enersphere.com.

About Enersphere: Enersphere Communications develops and sells the ePole® globally to mobile network operators, electric utilities, municipalities, resorts and hotels and commercial real estate firms. Enersphere was founded in 2011 and is located in Atlanta, GA. To learn more about Enersphere and the ePole®, visit our website at <http://www.enersphere.com>

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